



Newsletter June 2019

Welcome from our CEO – Craig Perkins

The warmer weather has extended the sowing period and with rain predicted this week, there is still an opportunity for further pasture improvement. May trading was solid, with both the Produce & Retail stores recording strong sales across key product lines. I encourage all our Members & Customers to take advantage of the EOFY sales in store which run through to June 30th.

The winner of our Whites Rural BBQ promotion was Martin Butcher and I thank all those customers who purchased Whites product and entered the promotional draw. Our Retail store promotion for May is the new Gallagher Weighing and EID systems. The June promotion in the Produce store is the Coprice range of Dog food. (See below for details of both promotions)

I am delighted to again welcome a number of new shareholders since our last newsletter and again remind any existing account holders who are not members to consider joining the Coop and taking advantage of the **5 % discount** on over **10,000** selected product lines.

A reminder to our Members to collect your exclusive Members cards from the administration office. The card can be scanned at the time of your transaction and will instantly identify your account details, therefore improving the speed of your transaction. The barcode on your card can also be loaded onto your mobile phone.

As I communicated recently, we have high number CHEP pallets unaccounted for and this has a significant impact on our running costs in Logistics. I need to remind Members and Customers that CHEP pallets that are not exchanged or returned will incur a CHEP pallet hiring fee of \$50.00 per pallet. Once the pallet is returned a credit or refund will be processed.

The Produce store is now responsible for all Gas orders & deliveries so please contact Jono or his staff to place an order. We also have a new supplier of firewood and this can be purchased in bulka bags, 20 kg bags and we now have bags of kindling for sale.

Enjoy the newsletter.

Best Regards, Craig

AGRONOMY

Grazing management of winter pasture and crops is crucial to ensure maximum plant performance, weed suppression, fast post grazing recovery and multi-year longevity.

The best practice for grazing management is to have a stocking rate that allows you to have the animals graze the pasture down to a suitable residual level (40-100mm from ground level) as quick as possible (ideally within 3 days of commencing grazing of the pasture) and move the stock off the pasture and then fertilise it to allow unimpeded regrowth.

The residual level of the plant after grazing is where it will draw its energy from to produce new leaves just after grazing. As it will have no leaves after being grazed it is not able to Photosynthesise properly. Once the first new leaf has been produced, photosynthesis rates will increase as more leaves develop and the plant will begin to re-deposit energy stores around its crown (40-100mm bottom part of the plant) allowing it to recover from the next grazing. Once the 40-100mm residual has been set on your first grazing it is easier to maintain as stock will not want to eat into it on the second grazing and every grazing after.

By allowing livestock to eat into this residual, a few bad things can happen:

- The plant will not have adequate energy reserves to produce the first leaf which means recovery can be excessively slow or it may result in the death of the plant. This normally causes a snowball effect with the paddock recovering too slowly so it is then grazed too early next time round. Then it is grazed too hard again because there is not enough available feed for the stock, so recovery is slow again and more plants are lost which means severely reduced yield throughout the season.
- If the plant does manage to produce a new first leaf after grazing too low, it will be much smaller than it should be and every proceeding leaf afterwards will also be smaller than they should be meaning total yield before next grazing will be reduced.
- In turn, nitrogen use efficiency (kg of dry matter produced per kg of nitrogen applied) will be reduced making the feed grown by that pasture more expensive.



For all Agronomy queries, please contact:

Alex Good: M: 0434 642 663 E: agood@bowralcoop.com.au

WATER MANAGEMENT SOLUTIONS

With Water Restrictions enforced over the weekend in the Sydney basin and the introduction of Water Wise initiatives in the Southern Highlands, it may be time to consider a fully operational rain sensor or even a moisture sensor to suit your existing Irrigation controller. Alternatively, if you have an existing sensor that needs replacing we can assist in this process.

Hunter®



If you want something more sophisticated, then the rain sensors why not try the Hydrowise Smart Controller. The Hydrowise automatically adjusts watering based on highly accurate, internet-sourced local weather data. The system looks at the forecast and history to ensure that just the right amount of irrigation is applied. This is accomplished via advanced Predictive Watering™, which fine-tunes watering based on the weather data. This leads to significant water savings from your sprinkler system, saving you both time and money.

Call Chris on **0438 383 001** or email cheathcote@bowralcoop.com.au





WIN \$1000

voucher for Saddleworld Bowral
or Bowral Co-Op



Purchase any 2 CopRice Dog or Equine products to go into the draw to win!

*Competition runs from 1st June - 30th June 2019
*Winner will be announced 1st July 2019

RETAIL STORE

We are pleased to announce the introduction of the **Rotech range** of products which is an alternative range of strainers, stays and fittings to your traditional timber product range.



The retail store has a EOFY specials on a huge range of products including Whites Wire, Waratah, Thunderbird etc. Come into store and ask one of our staff for all the details.

Galagher's EOFY store promotion runs through until June 30th

Weigh more for way less: Gallagher 2019 WEID Promotion



EOFY is fast approaching - this is your chance to save 5% on one item or double your discount to 10% when you buy more than one eligible Gallagher Weighing and EID item.



GARDEN CENTRE

June News



“Welcome to Winter in the Highlands”

Winter is finally here but amazingly still no real frosts. Cold winds and still no useful rain

Time is running out to plant Spring Bulbs – so do it now!

Spring Bulbs Reduced to Clear by 15%

A few tips to reduce Frost & Wind Damage

1. Move cold sensitive pot plants into more sheltered area
2. Erect temporary shelters of frost fabric, shade cloth or hessian in garden beds
3. Keep plants well watered with Seasol or Envy- both products are excellent for building up plant health to withstand cold damage by thickening the plant cell walls.

What should we be doing in the June Garden ?

- 1- Collect and destroy fallen fruit from fruit trees as this encourages build-up of troublesome pests and diseases.
- 2- Erect temporary frames for the use of frost fabric, shade cloth or hessian when needed.
- 3- Pruning of deciduous fruit trees can be started this month. Remember to spray with Lime sulphur when you're finished. This will clean out any pest and disease.
- 4- Tidy up garden beds and remove excess leaf matter into the compost bin. Composting this now is far better than leaving it to breed fungi later.
- 5- Bare root Trees and Roses arrive this month so prepare beds and holes for new plants.
- 6- Transplant any trees or shrubs from now on while they are dormant. A handful of Seamungus in the planting hole will help with shock and settle them into their new spot.

Staff Product Training

Our retail staff getting technical product training on the Elanco Animal Health products.



Website: www.bowralco-op.com.au

Facebook : www.facebook.com/BowralCoop

Instagram : www.instagram.com/bowral_coop



Bowral Co-op Limited, 85 Kirkham Road, Bowral NSW
Telephone : 02 4861 8400